

## SHRI RAMASAMY MEMORIAL UNIVERSITY SIKKIM

5TH MILE, TADONG, GANGTOK, SIKKIM 737102

## PLACEMENT & TRAINING CELL

SRMUS/PAT/2021-22/219

## Date: 19-05-2022

## **PLACEMENT DRIVE NOTIFICATION**

Company	Bajaj Finance Limited (BFL)
About the Company	Bajaj Finance Limited (BFL), a subsidiary of Bajaj Finserv, is an Indian non-banking financial company headquartered in Pune.  Originally incorporated as Bajaj Auto Finance Limited on March 25, 1987, as a non-banking financial company, primarily focused on providing two and three-wheeler finance. After 11 years in the auto finance market, Bajaj Auto Finance Ltd launched its initial public issue of equity share and was listed on the Bombay Stock Exchange and National Stock Exchange of India. At the turn of the 20th century, the company ventured into the consumer durables finance sector and started offering small-size loans at zero interest rates. In the subsequent years, Bajaj Auto Finance diversified into business and property loans as well.  In the year 2006, the company's assets under management hit the Rs.1,000 crore mark and are currently at Rs.52,332 crore. 2010 saw the company's registered name change from Bajaj Auto Finance Limited to Bajaj Finance Limited. As of March 2022, the company deals in consumer lending, SME (small and mediumsized enterprises) lending, commercial lending, rural lending, deposits, and wealth management. And, has 294 consumer branches and 497 rural locations with over 33,000+ distribution points. The company reported a pre-tax profit of Rs.626 crores and a post-tax profit of Rs.408 crores at a ROA of 0.8% and ROE of 5.1% in Q2 FY17.  The parent company, Bajaj Finserv Limited, holds 57.28% of the total shares and has a controlling stake in the subsidiary. Other major investors include Maharashtra Scooters Limited, Government of Singapore, Smallcap World Fund INC, and AXIS Long Term Equity Fund.  Website: <a href="http://www.bajajfinserv.in">http://www.bajajfinserv.in</a>
Job Title	Assistant Manager - Digital Product Finance
Job Description	<ul> <li>Main Duties and Responsibilities</li> <li>Manage FOS Ц recruit, train and motivate the team</li> <li>Manage channel relationships</li> <li>Drive sales numbers and increase finance penetration, meet allocated sales targets</li> <li>Manage the sales process</li> <li>Ensure process rigor and controllership</li> <li>Ensure smooth service delivery to channel partners Ц ТТС</li> <li>Manage the FOS productivity</li> <li>Reconciliation of dealer payment</li> </ul>
Job Location	Gangtok
Eligible Degrees	МВА
Eligibility Criteria	No marks criteria
Desired Skills	-
Compensation (CTC)	<b>Rs. 3.43 LPA</b> (Fixed: 2,75,000 + Variable: 68,750)
Selection Process	Will inform later
Date of Interview	Will inform later
Venue	Online/Offline